



REVENUES

Proposed Budget
FY 2009-10



Key Issues

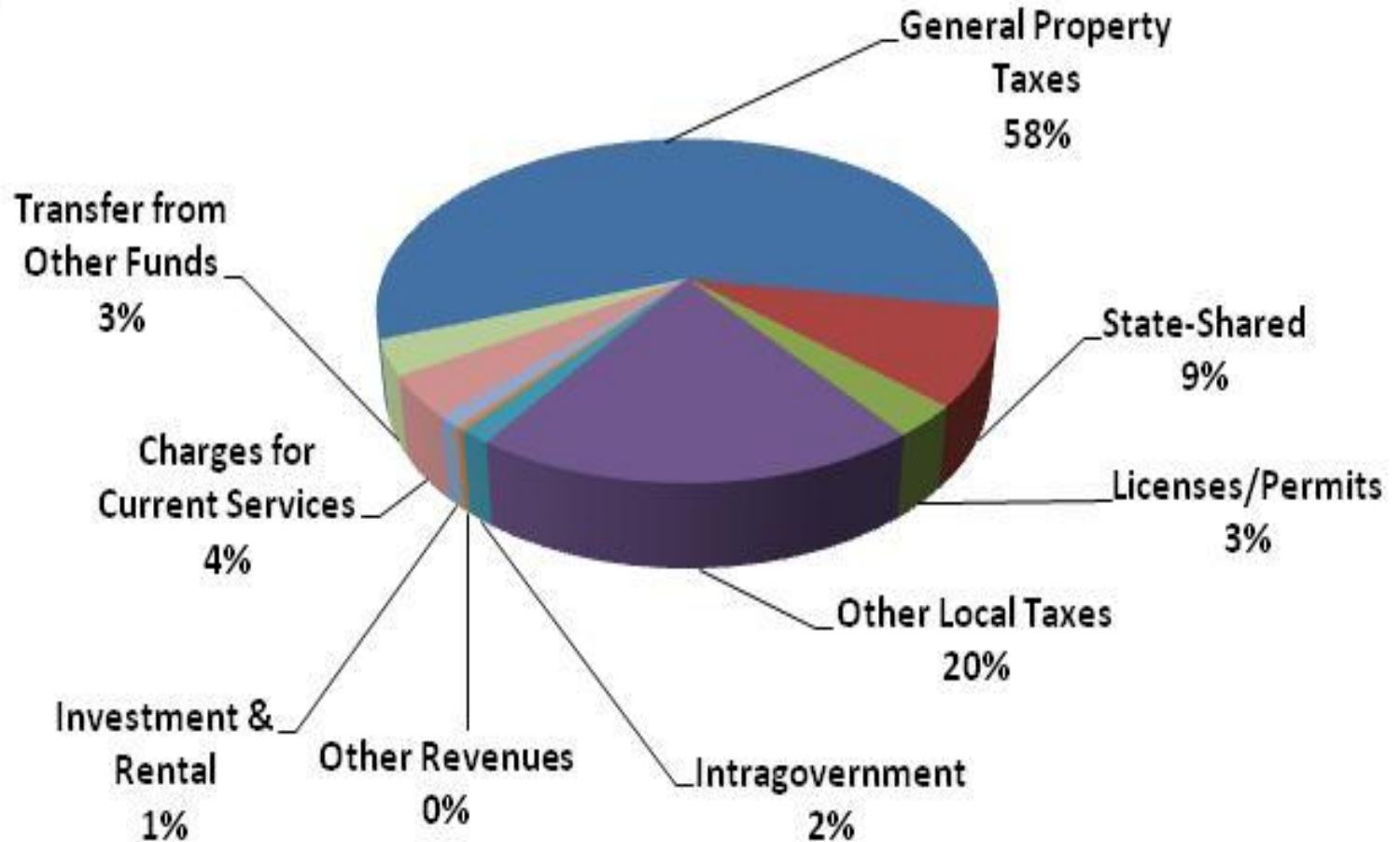
- Decline in most State Shared Revenues
- Decline in Sales Tax Revenues
- Decline in Program Revenues
- Decline in Real property growth
- Limited funding for GF capital projects.



Types of Revenues

- **Discretionary**
 - Revenues that are not derived from or dependant upon direct activity from a single department. i.e. property taxes, sales taxes.
- **Program**
 - Revenues derived from or dependant upon activities from a single department. i.e. user fees, building inspection permits, or grants.

General Fund – All Sources



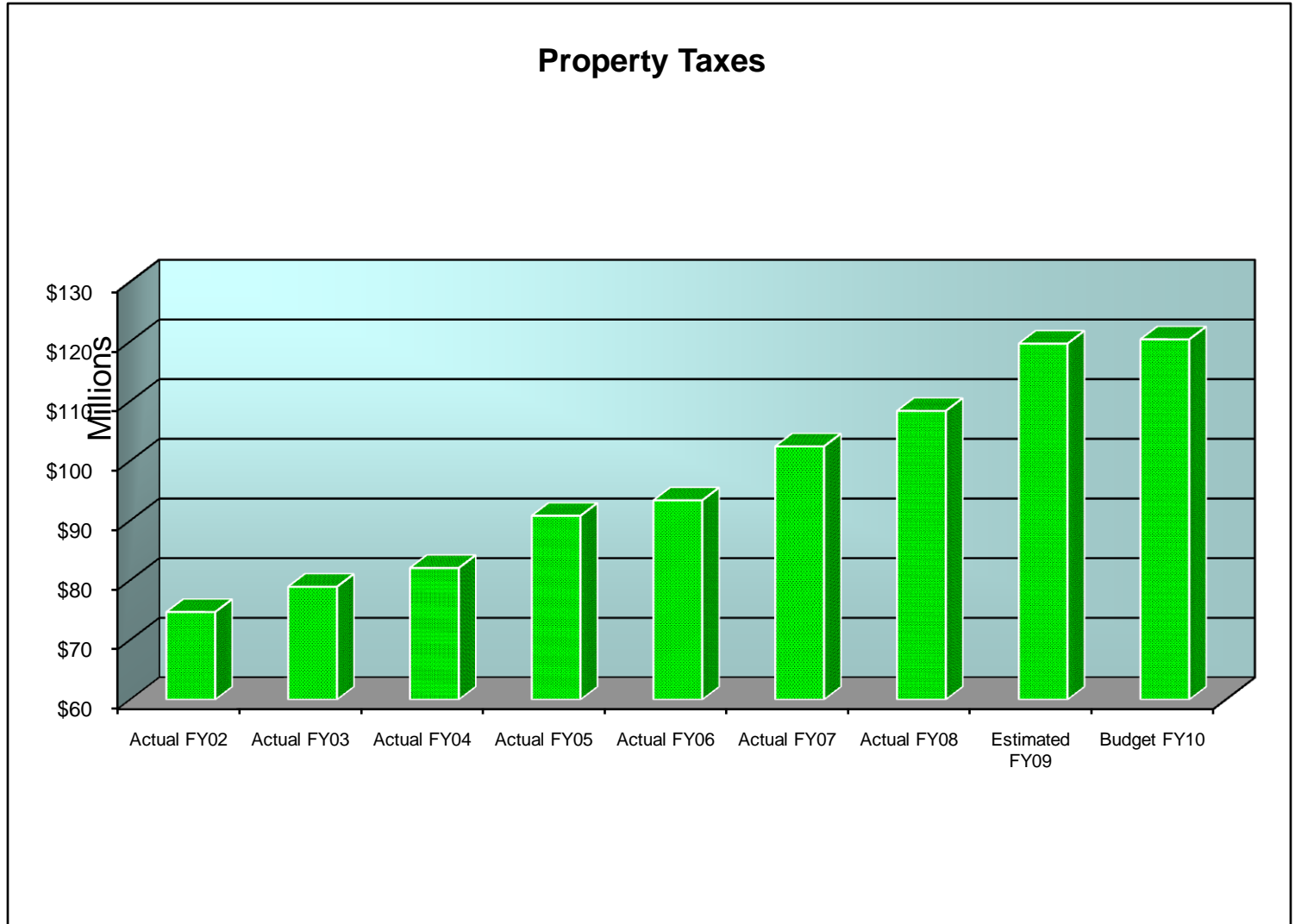


General Fund

- Increase in total property tax revenue of \$713K (.6%).
- Decrease in sales tax revenue of \$2 million (5%)
- Decrease in hotel occupancy tax of \$351K (17.2%).
- Decrease in state revenue sharing of \$0.5 million (3%)
- Decrease in non-operating revenues of \$2.5 million (79%)



Property Taxes





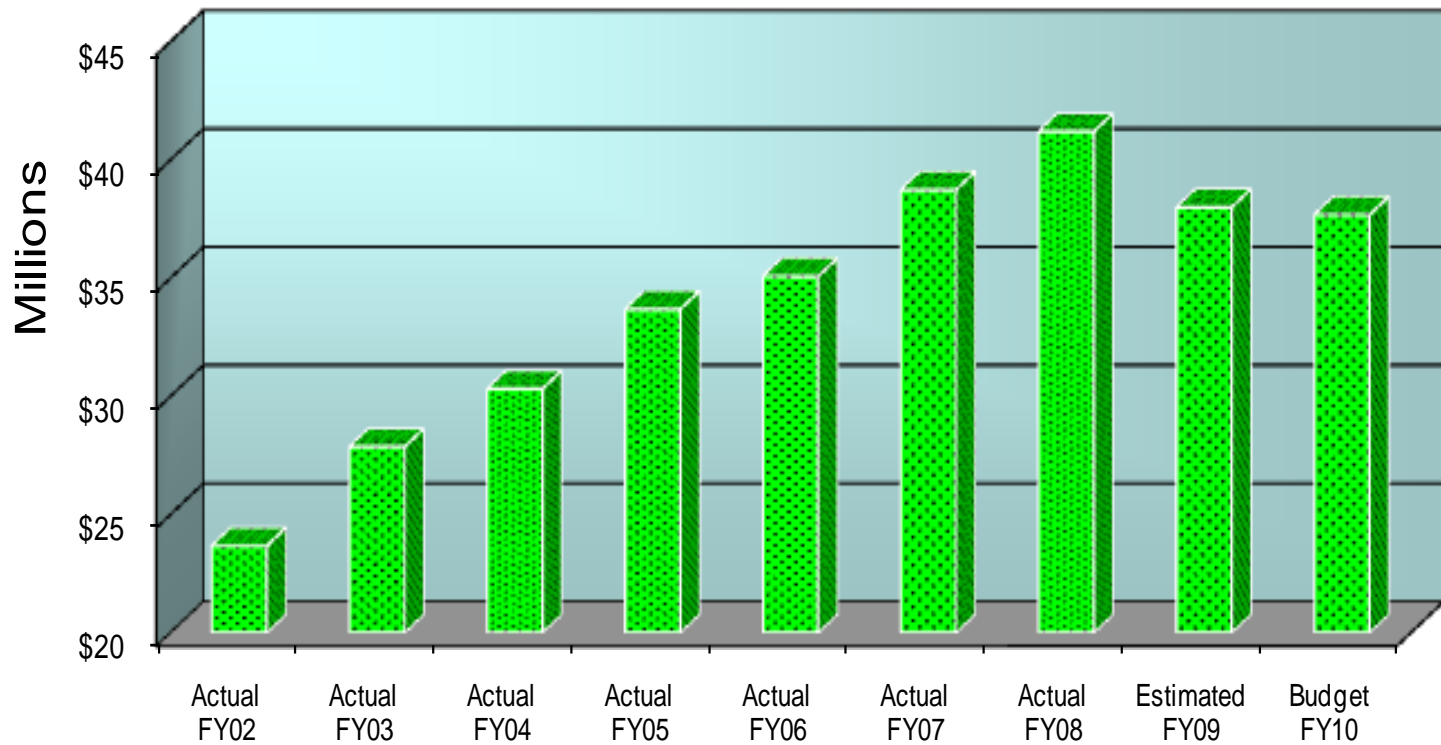
Property Tax Rate Comparisons

	FY09	FY10	FY09	FY09		FY09
	Property Tax	Proposed Tax	Tax	1¢	FY09	Per Capita
City	Rate	Rate	Base	Equivalence	Population	Property Ownership
Asheville	\$0.42	\$0.42	\$10,265,187,638	\$1,026,519	76,764	\$133,724
Cary	\$0.33	\$0.33	\$19,497,885,003	\$1,949,789	132,443	\$147,217
Chapel Hill	\$0.581	\$0.497	\$5,880,000,000	\$588,000	54,904	\$107,096
Charlotte	\$0.4586	\$0.4586	\$98,922,967,864	\$9,892,297	674,658	\$146,627
Durham	\$0.54	\$0.540	\$22,027,592,873	\$2,202,759	222,472	\$99,013
Fayetteville	\$0.53	\$0.475	\$10,528,367,429	\$1,052,837	181,453	\$58,023
Greensboro	\$0.635	\$0.635	\$23,119,000,000	\$2,311,900	248,111	\$93,180
Raleigh	\$0.374	\$0.374	\$47,872,692,907	\$4,787,269	367,098	\$130,408
Wilmington	\$0.3325	\$0.3325	\$13,836,180,000	\$1,383,618	100,746	\$137,337
Winston-Salem	\$0.49	\$0.4675	\$19,920,898,550	\$1,992,090	224,889	\$88,581

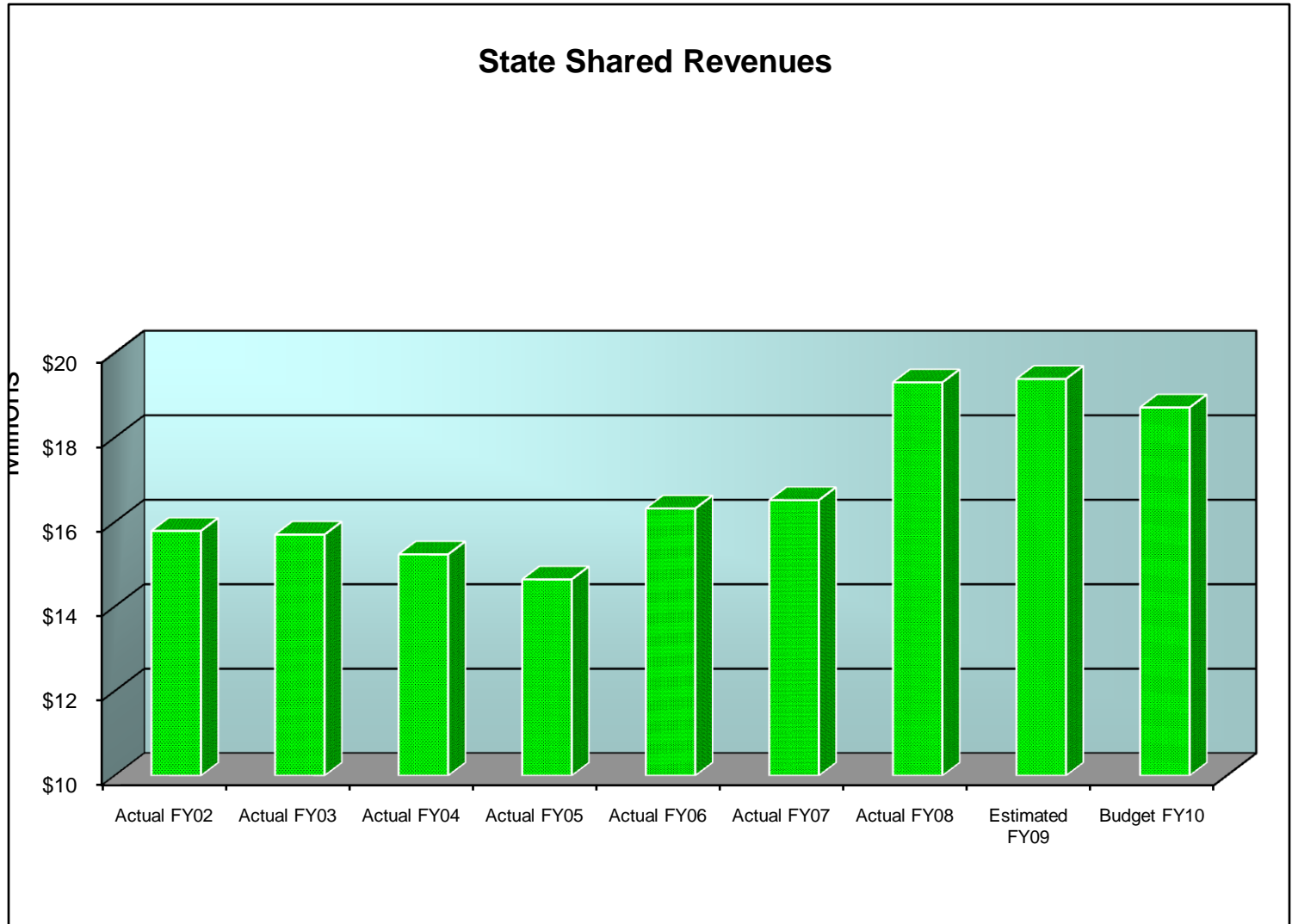
*Revaluation: Chapel Hill, Fayetteville, & Winston-Salem.

Sales Tax

Local Option Sales Tax



State Shared Revenues





General Fund Program Revenues

- Decrease in inspection, planning, and permit fees of \$456,600 (7%), including impact of proposed fee increases for some permits
- Decrease in charges for services of \$968,401 (13%)



BUILDING PERMIT CONSTRUCTION COST (CITY) 1997-2008 AND 2009-TO-DATE (THROUGH APRIL, 2009)

CALENDAR YEAR	NEW RESIDENTIAL	NEW NON-RESIDENTIAL	RESIDENTIAL REPAIRS, ADDITIONS, ETC.	NON-RESIDENTIAL REPAIRS, ADDITIONS, ETC.	TOTAL
1997	\$200,723,467	\$152,273,227	\$13,738,163	\$134,120,754	\$500,855,611
1998	\$224,692,786	\$159,748,339	\$17,549,699	\$151,091,419	\$553,082,243
1999	\$300,643,840	\$114,257,675	\$13,924,889	\$91,136,424	\$519,962,828
2000	\$261,002,113	\$143,890,502	\$14,517,062	\$131,249,678	\$550,659,355
2001	\$306,025,338	\$154,255,259	\$24,506,028	\$292,234,819	\$777,021,444
2002	\$291,526,550	\$109,201,360	\$29,327,701	\$99,168,841	\$529,224,452
2003	\$327,239,746	\$217,285,504	\$35,050,384	\$212,491,852	\$792,067,486
2004	\$331,848,984	\$195,831,808	\$23,253,877	\$123,264,032	\$674,198,701
2005	\$370,163,430	\$173,910,511	\$21,724,046	\$175,842,013	\$741,640,000
2006	\$384,501,587	\$150,486,203	\$19,305,591	\$265,475,644	\$819,769,025
2007	\$297,498,143	\$133,729,117	\$26,400,002	\$180,850,890	\$638,478,152
2008	\$225,599,884	\$171,080,854	\$55,006,613	\$324,011,129	\$775,698,480
2009 (through April)	\$61,591,132	\$48,482,426	\$12,042,737	\$53,035,536	\$175,151,831



Impact on Capital Projects

- \$4 million in installment financing compared to \$18.6 million in FY08-09.
- \$.5 million in Pay-as-Go compared to \$2.8 million FY08-09.
- \$.5 million to Deferred Maintenance Fund compared to \$0 million for FY2008-09.
- No additional funding from Impact Fees.



Impact Fees

	Adopted FY08-09	YTD Actual FY08-09	Estimated FY08-09	Proposed FY09- 10
Revenues	5,375,026	2,392,920	2,696,732	2,699,585
Total Revenues	5,375,026	2,392,920	2,696,732	2,699,585



Major Budgetary Changes

- Discretionary revenues projected less than prior year.
- Program revenues projected less than prior year.
- Impact fees expected to be flat or decline.
- Stimulus funds anticipated
- Fund balance not available to balance budget.
- No tax increase for operating. Tax rate remains the same.
- Debt Service Limitation.



2010 Priorities

- Finance department implementation of enhancing misc billing collection program.
- Better fee evaluation and recovery.
- Update Indirect Cost Allocation plan.
- Continue presentation of quarterly reports.
- Develop 3 year financial plan.